

# Rocky Mountain NetSuite User Group Meeting

## Cash 360 SuiteApp

November 8, 2023

**Margie Komninos**

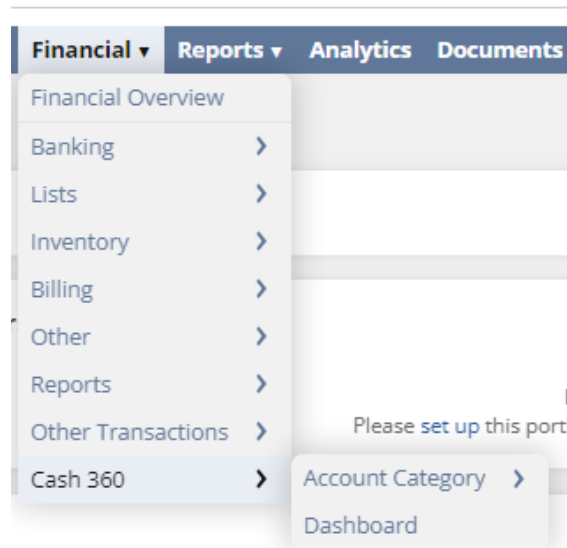
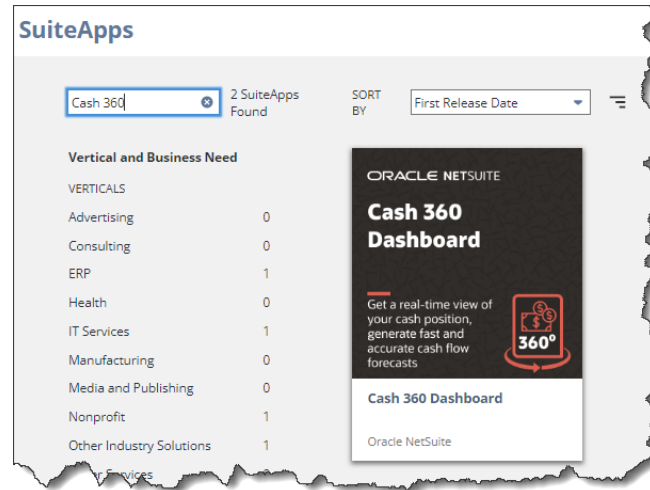
PlantScan Corporation

[mkomninos@plantscan.com](mailto:mkomninos@plantscan.com)



# Cash 360 SuiteApp

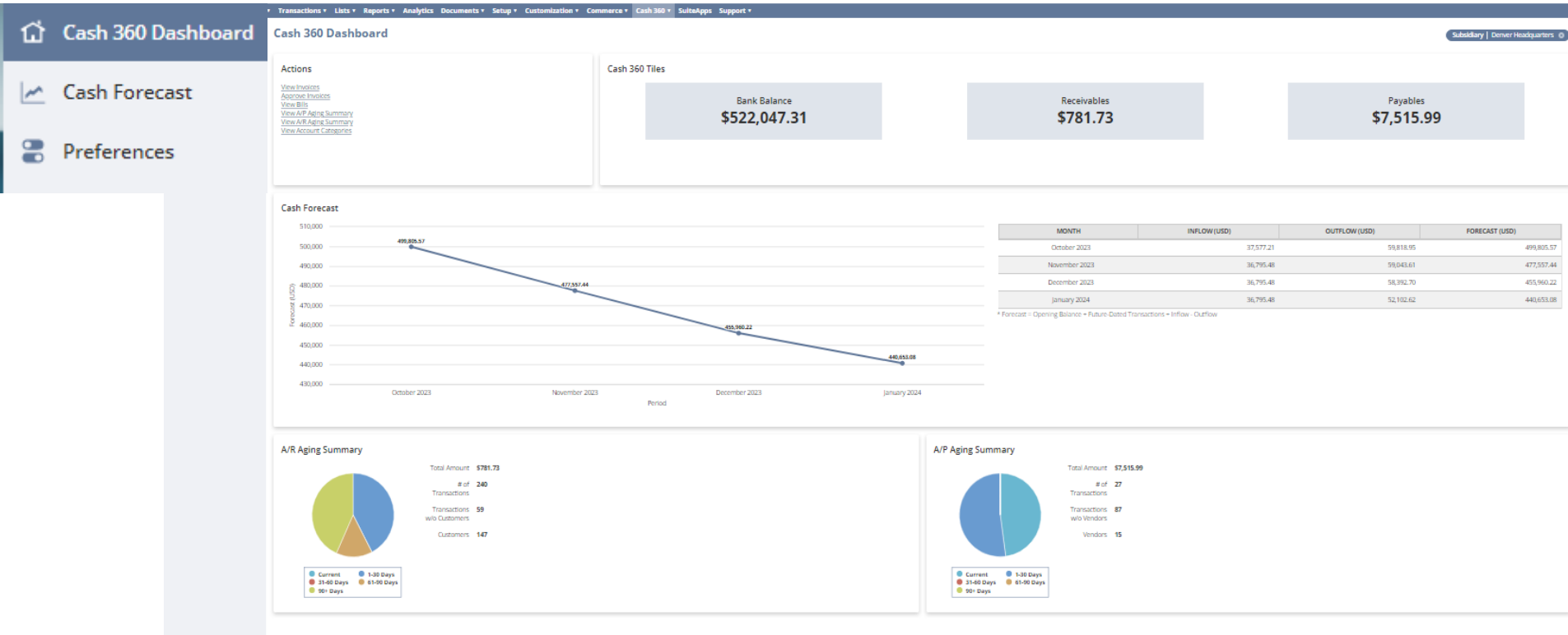
- Free SuiteApp from NetSuite  
- ONLY works if you have a OneWorld account
- Installed from the SuiteApps tab
- First release date 5/23/22



- Once installed and configured it can be accessed from the Financial tab
- 2 Options
  - Dashboard
  - Account Category

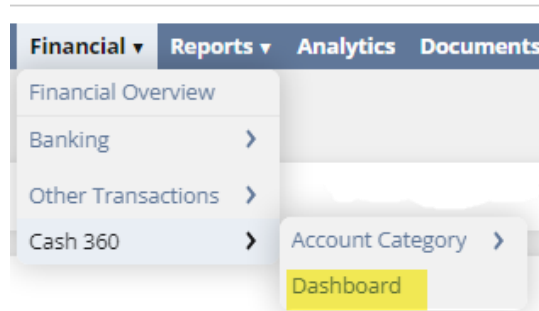
# Cash 360 Dashboard Section

## The Dashboard Selection



Cash 360 lets you manage cash flow by providing a **real-time view of your company's cash position** and the ability to generate fast and somewhat accurate **near-term forecasts**.

# The Dashboard Selection – 3 sections



## 1. Cash 360 Dashboard

- provides the snapshot of current transactions and provides a snapshot of the Cash Forecast section

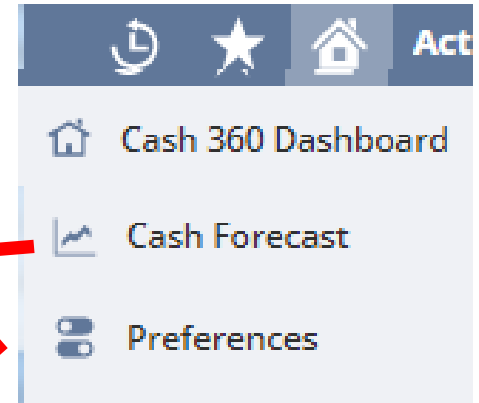


## 2. Cash Forecast

- Provides a detailed breakdown of what your cash flow will look like moving forward based on preferences set and outstanding A/R and A/P transactions. Summary of which is in the Cash 360 Dashboard

## 3. Preferences

- Allows you to select/remove categories (groupings of income/expense accounts and additional values) that impact ad-hoc (“what if”) cash forecasting



- Cash 360 Dashboard
- Cash Forecast
- Preferences

# Cash 360 Dashboard Section

## The Dashboard Selection

Activities Transactions Lists Reports Analytics Documents Setup Customization Commerce Cash 360 SuiteApps Support

Cash 360 Dashboard Subsidiary Denver Headquarters

**Actions**

- View Invoices
- Approve Invoices
- View Bills
- View A/P Aging Summary
- View A/R Aging Summary
- View Account Categories

**Cash 360 Tiles**

Bank Balance

**\$522,047.31**

Receivables

**\$781.73**

Payables

**\$7,515.99**

**Cash Forecast**

MONTH	INFLOW (USD)	OUTFLOW (USD)	FORECAST (USD)
October 2023	37,577.21	59,818.95	499,805.57
November 2023	36,795.48	59,043.61	477,557.44
December 2023	36,795.48	58,392.70	455,960.22
January 2024	36,795.48	52,102.62	440,653.08

\* Forecast = Opening Balance + Future Dated Transactions + Inflow - Outflow

**A/R Aging Summary**

Total Amount: **\$781.73**

# of Transactions: **240**

Transactions w/o Customers: **59**

Customers: **147**

**A/P Aging Summary**

Total Amount: **\$7,515.99**

# of Transactions: **27**

Transactions w/o Vendors: **87**

Vendors: **15**

# Cash 360 Dashboard Section Subsidiaries

The screenshot displays the Cash 360 Dashboard interface. At the top, a navigation bar includes icons for home, star, and refresh, followed by menu items: Activities, Transactions, Lists, Reports, Analytics, Documents, Setup, Customization, Commerce, and Cash 360. A left sidebar contains 'Cash 360 Dashboard', 'Cash Forecast', and 'Preferences'. The main content area is titled 'Cash 360 Dashboard' and features a 'Subsidiary' dropdown menu currently set to 'Denver Headquarters'. A red arrow points to this dropdown menu, which is open to show a list of options: 'Denver Headquarters (Consolidated)', 'Denver Headquarters' (selected), 'Denver Headquarters : Eliminations', 'Denver Headquarters : Latin America (Consolidated)', and 'Denver Headquarters : Latin America'. Below the dashboard, there is a 'Cash Forecast' section with a line chart and a data table.

**Cash 360 Dashboard**

**Subsidiary** | Denver Headquarters

**Actions**

- [View Invoices](#)
- [Approve Invoices](#)
- [View Bills](#)
- [View A/P Aging Summary](#)
- [View A/R Aging Summary](#)
- [View Account Categories](#)

**Cash 360 Tiles**

Bank Balance  
**\$522,047.**

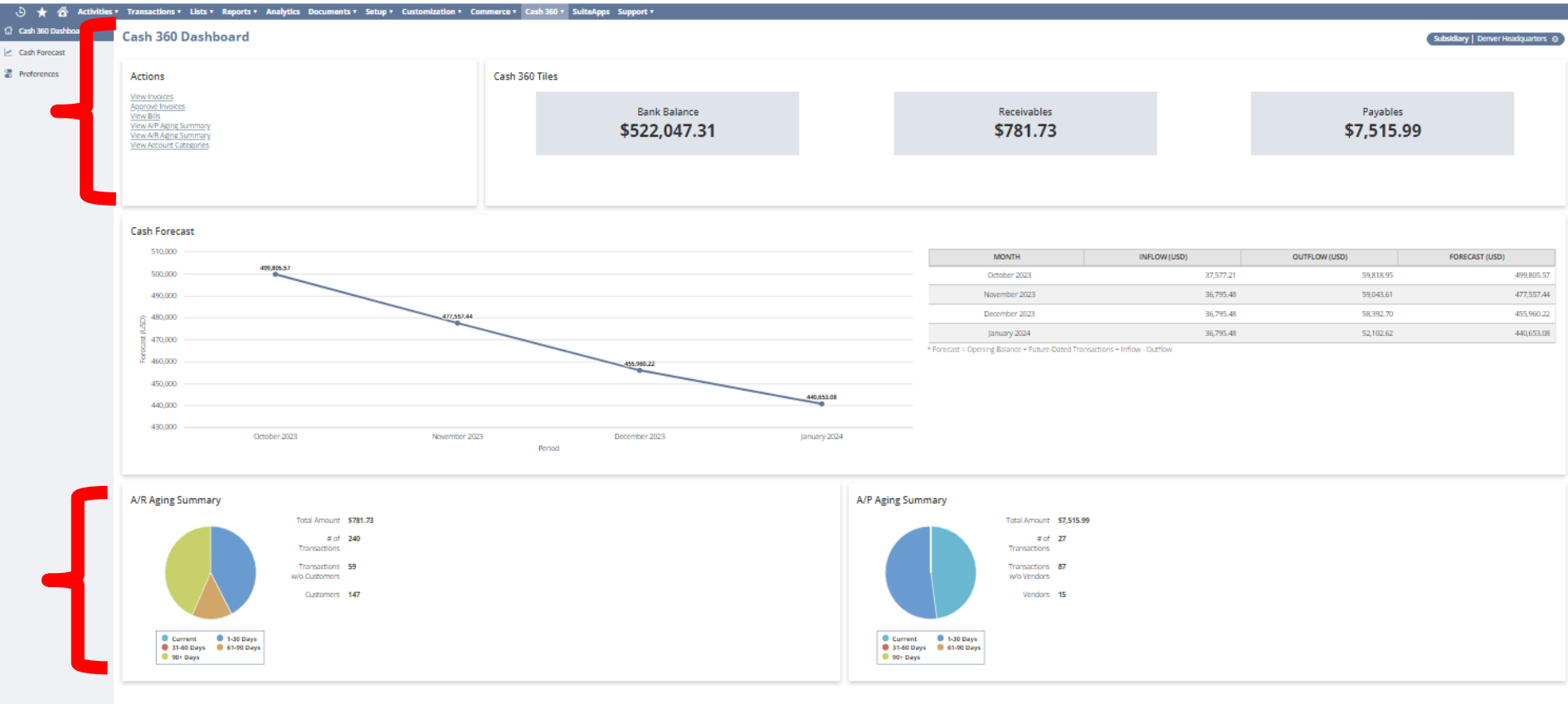
**Cash Forecast**

MONTH	INFLOW (USD)	OUTFLOW (USD)	FOREI
October 2023	37,577.21	59,818.95	.
November 2023	36,795.48	59,043.61	.
December 2023	36,795.48	58,392.70	.

The chart shows a downward trend in cash balance from 499,805.57 in October to 477,557.44 in December.

# Cash 360 Dashboard Section

## The Dashboard Selection



# Cash 360 Dashboard Section

## Current Transactions/Balances Subsections

Top of dashboard

links

tiles

**Cash 360 Dashboard**

Subsidiary | Denver Headquarters

**Actions**

- [View Invoices](#)
- [Approve Invoices](#)
- [View Bills](#)
- [View A/P Aging Summary](#)
- [View A/R Aging Summary](#)
- [View Account Categories](#)

**Cash 360 Tiles**

Bank Balance <b>\$522,057.31</b>	Receivables <b>\$781.73</b>	Payables <b>\$7,556.26</b>
-------------------------------------	--------------------------------	-------------------------------

pie charts

Bottom of dashboard

**A/R Aging Summary**

Total Amount	<b>\$781.73</b>
# of Transactions	<b>240</b>
Transactions w/o Customers	<b>59</b>
Customers	<b>147</b>

1-30 Days Percentage: **42.44%**

Legend: Current (blue), 1-30 Days (light blue), 31-60 Days (red), 61-90 Days (orange), 90+ Days (green)

**A/P Aging Summary**

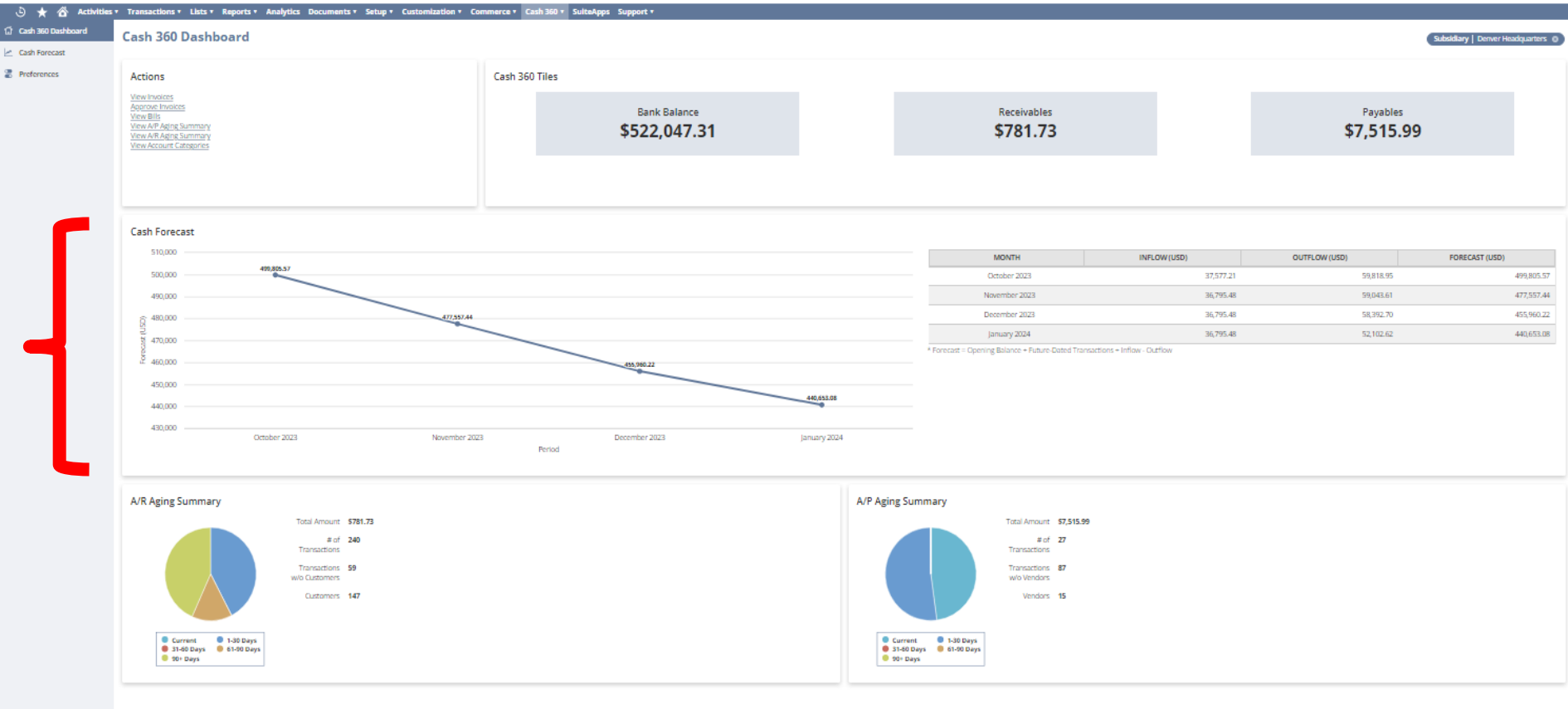
Total Amount	<b>\$7,556.26</b>
# of Transactions	<b>28</b>
Transactions w/o Vendors	<b>87</b>
Vendors	<b>15</b>

Legend: Current (blue), 1-30 Days (light blue), 31-60 Days (red), 61-90 Days (orange), 90+ Days (green)



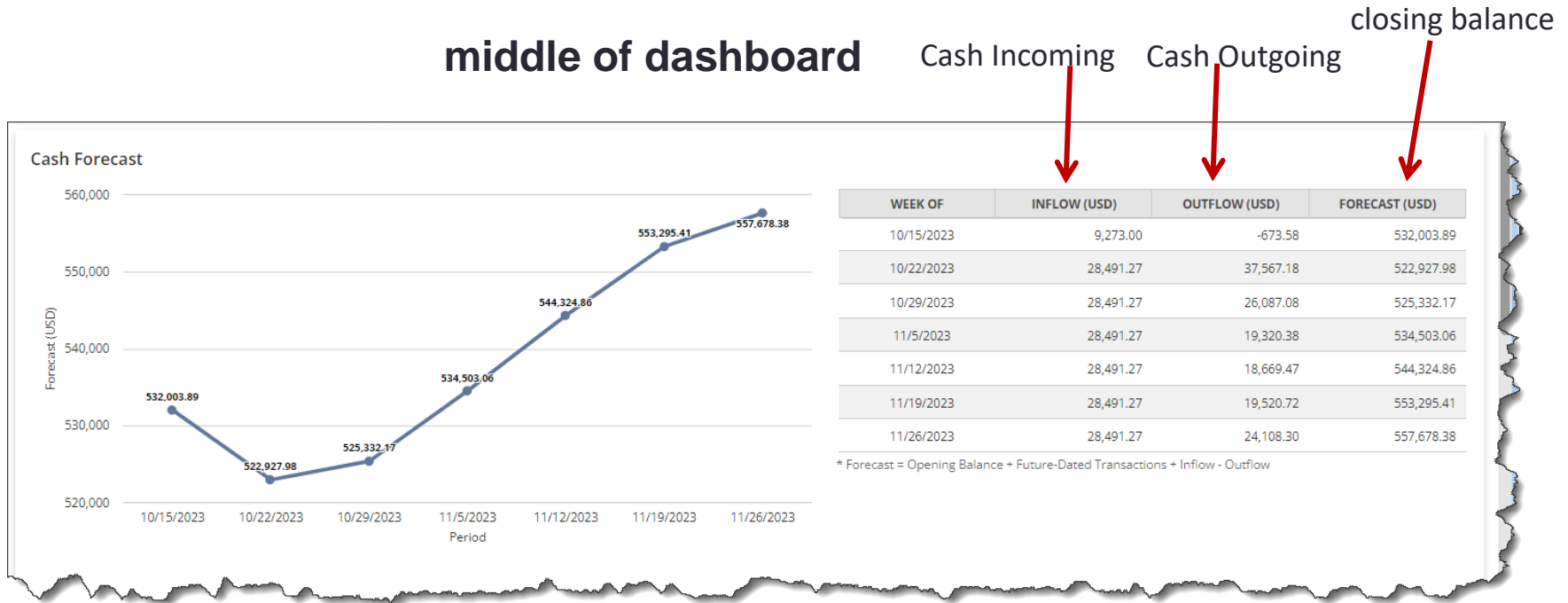
# Cash 360 Dashboard Section

## Forecasting Subsection



# Cash 360 Dashboard Section

## Forecast Subsection



- Forecasting section provides a graphical and chart representation of cash flow forecasts based on future A/R and A/P transactions and selections set in the Preferences section
- **Graph** of closing balance based on detailed forecast
- **Chart** shows the rolling forecast for days, weeks, or months

# How does Cash 360 Forecast the Future?



1. Uses your opening balance, which is the sum of all accounts in your COA for the selected subsidiaries
2. Uses your future-dated A/R and A/P transactions
3. Through Preferences you set under the Preferences Section
  - **Forecast Period** you select for A/R and A/P transactions and other variables defined
    - ❖ Select 5 days, 4 weeks, 6 weeks, 12 weeks, 3 months, 6 months
  - The number of months to look back into various accounts in your COA that you select using **Account Categories**
    - ❖ Select 3 or 6 months to look back in the COA
    - ❖ Enter an increment or decrement percentage to the value moving forward – increase in salaries, decrease in sales
  - **Additional Values** that you define that aren't available in NetSuite such as sales for a new product line or new distributor, upcoming capital expenditures
    - Start date
    - Amount
    - Incoming or Outgoing cash
    - Recurrence (1 – 12)
    - Recurrence type (daily, weekly, monthly)

# Cash 360 Terminology

Term	Definition
<b>Inflow</b>  Chart of Accounts <ul style="list-style-type: none"><li>• Income</li><li>• Other Income</li></ul>	These are transactions where money flows into your company. The following are examples of inflow transactions: <ul style="list-style-type: none"><li>• Sales</li><li>• Dividend payments</li><li>• Non-recurring cash flow such as financing and sale of assets</li></ul>
<b>Outflow</b>  Chart of Accounts <ul style="list-style-type: none"><li>• COGS</li><li>• Expense</li><li>• Other Expense</li></ul>	These are transactions where money flows out of your company. The following are examples of outflow transactions: <ul style="list-style-type: none"><li>• Purchases</li><li>• Payroll</li><li>• Taxes</li><li>• Rent</li></ul>

Highly recommend SuiteAnswers 105647 – Cash 360 Terms and Definitions

# The Dashboard - Preferences Section For Forecasting

**Preferences**

Save

General Preferences

FORECAST PERIOD  
6 Weeks

You can only enter Account Categories or Additional Values for:

Account Categories    Additional Values

CATEGORY	USE IN FORECASTING	DATA TO USE	% MOVEMENT
interest income	✓	Last 6 Months	0.00%
other income	✓	Last 6 Months	0.00%
salaries	✓	Last 6 Months	50.00%

✓ Add    ✖ Remove    ✕ Cancel

Save

General Preferences

FORECAST PERIOD  
6 Weeks

5 Days  
4 Weeks  
6 Weeks  
12 Weeks  
3 Months  
6 Months

INCLUDE OPENING BALANCE

% increment or decrement of cash flow

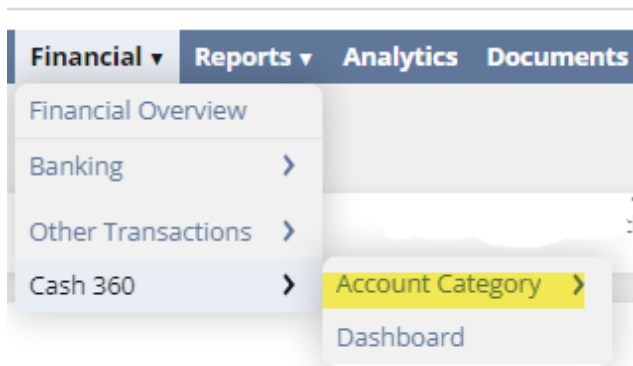
DATA TO USE  
Last 3 Months  
Last 3 Months  
Last 6 Months

User can add/remove existing categories for "What-If" reporting

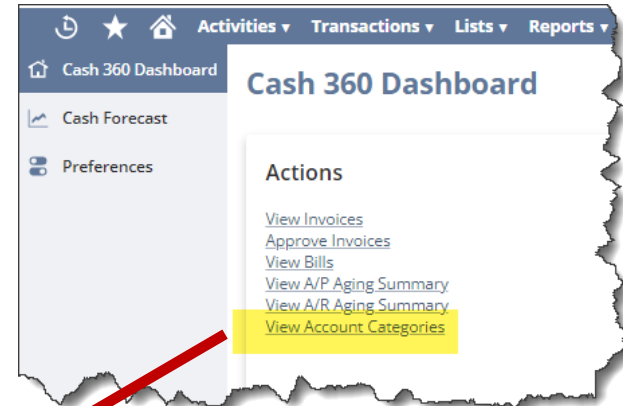
- Where you set the preferences to be used in the forecasting section
- Set **Forecast Period** – cannot add other periods
- Select **Account Categories** – which are set up in the Account Category Option (these groupings of 1 or more accounts from the COA) using historical date from the last 3 or 6 preceding months
- Enter **Additional Values** to use in the forecasting

# Cash 360 Account Category Selection

## Account Category List



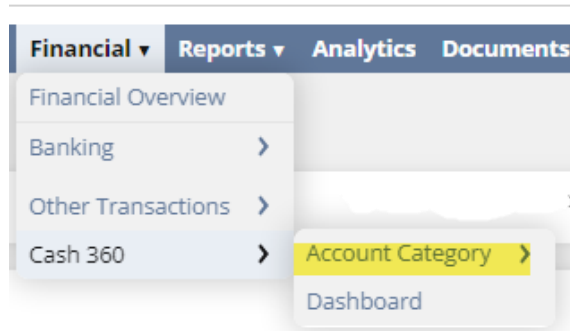
OR



A screenshot of the Cash 360 Account Category List page. The page title is "Cash 360 Account Category List". The page includes a "View" dropdown set to "Default", a "Customize View" button, a "New Cash 360 Account Category" button, and a "Live View" checkbox. Below the navigation are icons for document actions and a "Show Inactives" checkbox. The main content is a table with columns: Edit | View, Internal ID, Name ▲, and Subsidiary. The table contains three rows of data.

Edit   View	Internal ID	Name ▲	Subsidiary
Edit   View	2	interest income	Denver Headquarters
Edit   View	3	other income	Denver Headquarters
Edit   View	1	salaries	Denver Headquarters

# Cash 360 Account Category Selection



## The Forecasting Power



- Account Category – A grouping of one or more accounts from the COA to be used in cash forecasting
- Must be the same type – inflow/outflow
- Can be imported using CSV

### Cash 360 Account Category

Edit Record Type List

#### salaries

Name  
salaries  
Type  
Outflow  
Subsidiary  
Denver Headquarters

#### Customize View

Edit	Chart of Accounts ▲	Use in Forecasting
Edit	51001 Payroll Expenses : Salaries & Wages	Yes
Edit	52050 Outside Services : Contractors	Yes

# Creating a Cash 360 Account Category

**Cash 360 Account Category** imize

Name \*  
Other Income

Inactive

Type \*  
Inflow

Chart of Accounts \*

42020 Restricted Income	Project Sponsorship
42040 Restricted Income :	Funding
42100 Unrestricted Income	
42135 Unrestricted Income :	Events

<Type then tab>

- You can associate an account to only one account category
- You can only add accounts within your subsidiary and that is why subsidiary doesn't show here as an entry field
- The Account Category is shared across all roles that have access to the same subsidiary
- You can add a maximum of 1000 account lines to a single category
- Recommend that you spend the time to determine what categories make sense for your company and have only a few people with access to creating these account categories



# Back to the Dashboard - Preferences Section

## Additional Values

**Preferences**

General Preferences

FORECAST PERIOD  INCLUDE OPENING BALANCE

6 Weeks

You can only enter Account Categories or Additional Values for your own subsidiary.

Account Categories [Additional Values](#)

NAME	DATE	AMOUNT (USD)	TYPE	RECURRENCE	RECURRENCE TYPE
expected sales	10/13/2023	120000	Inflow	12	Monthly

OK  Remove  Cancel

- Add other Values not defined in the COA – expected sales, commission, capital expenditures
- Additional Values are shared across all roles that have access to the same subsidiary

# The Dashboard - Cash Forecast Section



Activities ▾

- Cash 360 Dashboard
- Cash Forecast
- Preferences

- Shows the details from the Cash 360 Dashboard
- Uses preferences from the Preferences section
- Can still select by subsidiary

Subsidiary | Denver Headquarters

ACCOUNT CATEGORY	AMOUNT (USD)						
	WEEK OF 10/8/2023 (CURRENT WEEK)	WEEK OF 10/15/2023	WEEK OF 10/22/2023	WEEK OF 10/29/2023	WEEK OF 11/5/2023	WEEK OF 11/12/2023	WEEK OF 11/19/2023
Opening Balance	<a href="#">522,057.31</a>	537,754.21	521,825.69	512,749.78	515,153.97	524,324.86	534,146.66
Future-Dated Transactions	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Inflow</b>							
Accounts Receivable	<a href="#">781.73</a>	0.00	0.00	0.00	0.00	0.00	0.00
interest income	111.24	111.24	111.24	111.24	111.24	111.24	111.24
other income	8,380.03	8,380.03	8,380.03	8,380.03	8,380.03	8,380.03	8,380.03
*Expected Sales	0.00	0.00	20,000.00	20,000.00	20,000.00	20,000.00	20,000.00
<b>Outflow</b>							
Accounts Payable	<a href="#">-18,870.21</a>	<a href="#">5,750.32</a>	<a href="#">18,897.71</a>	<a href="#">7,417.61</a>	<a href="#">650.91</a>	0.00	<a href="#">851.25</a>
salaries	12,446.31	18,669.47	18,669.47	18,669.47	18,669.47	18,669.47	18,669.47
Net Balance	15,696.90	-15,928.52	-9,075.91	2,404.19	9,170.89	9,821.80	8,970.55
Closing Balance	537,754.21	521,825.69	512,749.78	515,153.97	524,324.86	534,146.66	543,117.21

- Can drill into anything that shows as a link to see expected A/R, A/P based on your timeframe selected in Preferences section
- Can't export the forecast table and only shows partial on the screen – need to scroll beyond a few lines

# The Dashboard - Cash Forecast Section

## Future Dated A/P and A/R Transactions


Accounts Payable ✕

**Primary Information**

ACCOUNT CATEGORY : Accounts Payable      PERIOD : WEEK OF 10/8/2023 (CURRENT WEEK)

TOTAL AMOUNT : -18,870.21      CURRENCY : USD

**Accounts Payable Details**

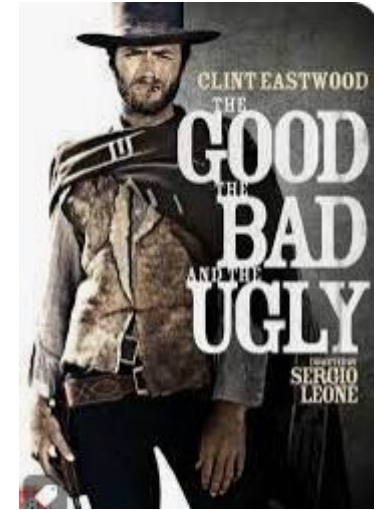
 **export**      Go to:  < > Total: 100

Subsidiary	Transaction Number	Transaction Type	Entity	Transaction Date	Due Date
Denver Headquarters	<a href="#">5890</a>	Bill	Amazon	10/11/2023	10/11/2023
Denver Headquarters	<a href="#">5892</a>	Bill	Amazon	10/11/2023	10/11/2023
Denver Headquarters	<a href="#">5886</a>	Bill	SupplyHouse	10/10/2023	10/10/2023
Denver Headquarters	<a href="#">5888</a>	Bill	Amazon	10/10/2023	10/10/2023
Denver Headquarters	<a href="#">5889</a>	Bill	Amazon	10/10/2023	10/10/2023

To view more than 100 transactions, use the EV function.

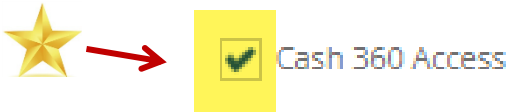
- View the receivables, payables, and bank transaction details in a separate pop-up window which can be exported
- Only shows first 100 lines – must export to show more

# The Good, The Bad, and The Ugly



- Good
  - It is **FREE FREE FREE**
  - Great portal to see the big view picture
  - Easy way to do ad-hoc (what if) forecasting for incoming/outgoing cash
  - Supports custom transactions
  - It's a fairly new SuiteApp which means that it will hopefully improve over time
- Bad (hopefully will improve in future releases)
  - Blinks 3 times when you first bring it up (as if refreshing each section)
  - Cash Forecast table is showing about 6 lines at a time and you have to continually scroll down to see more while it only uses part of the screen with most of the real estate left as blank
  - Cannot export the valuable forecast table from the Forecast section – can copy and paste into Excel
  - Not possible to change the A/P and A/R aging reports links or add/modify/remove any of those links
  - Can't add your own forecasting periods – limited to what NS provides
  - Can only look back as historical date 3 or 6 months – these are the only 2 options
  - Doesn't seem to be a way to exclude transactions
  - Other limitations – refer to SA 105660
- The Ugly
  - Won't work unless you have a OneWorld Account (same as Item 360) – what about us legacy customers that don't need OneWorld?
  - The Account Categories importing is not easy, nor documented and does not work well:
    - It requires 2 different imports – 1 for the account category name and 1 for the COA entries
    - Currently no way to import the Account Category names with the subsidiary (which can't be set)
  - No way to delete an account category and its entries so you need to edit the account category and remove the sublist lines; save; and then you can edit it again and delete it (provided it's not being used in the preferences section of the Cash 360 dashboard by a user)

# Setup - Modify Roles



Must be a customized role which means this won't work for the admin role

Cash 360 Access

**Permissions** Restrictions Forms Searches Users

Transactions Reports • **Lists** Setup • Custom Record

PERMISSION *	LEVEL
Perform Search	Full
Subsidiaries	Full
Custom Record Entries	Full
Accounts	View

CASH 360 ACCESS

**Permissions** Restrictions Forms Searches Users History

Transactions Reports • Lists • Setup • **Custom Record**

RECORD *	LEVEL
Cash 360 Account	View
Cash 360 Account Category	Full

CASH 360 ACCESS

**Permissions** Restrictions Forms Searches Users

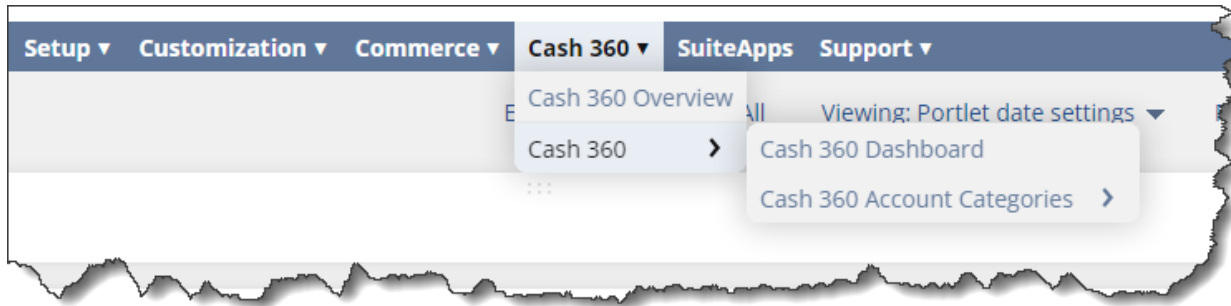
Transactions Reports • Lists • **Setup** • Custom Record

PERMISSION *	LEVEL
Subsidiary Settings Manager	Edit
SuiteScript	View
Custom Lists	View

## NetSuite recommendations by role

Custom Role	Subtab	Permission	Permission Level
CFO CEO Financial controller	Lists	Custom Record Entries	Full
		Accounts	View
	Setup	SuiteScript	View
		Custom List	View
Custom Record	Cash 360 Account	View	
	Cash 360 Account Category	Full	

# How to Add Cash 360 to Admin Role



Suite Answers  
**106365**

Found an error so  
this one shows  
corrected steps

## Using the Administrator Role:

1. **Customization > Center and Tabs > Center Tabs > New**
2. Add the mandatory fields:
  - **Label:** Cash 360
  - **Center:** Classic Center
3. On **Content Tab > Categories Subtab**, enter the following:
  - **Name:** Cash 360
4. Click **Save**
5. Once saved, click the **Edit** beside the category. It will direct you to **Center Category Page**
6. Enter the following on the Category records:
  - On the **Link** field, search for "Cash 360"
  - Select the **Cash 360 - Redirect** from results (2nd line)
  - On the **Label** field, enter Dashboard
  - Click **Add**
  - On the **link** field, search for "Cash 360 Account "
  - Select the **Cash 360 Account Category** from results (1<sup>st</sup> line)
  - On the **Label** field, enter Cash 360 Account Category
  - Click **Save**

# Importing Account Categories

- This is a custom segment so CSV imports are a bit different than importing other master detail type transactions
- Requires 2 separate CSV imports
- Import Type = Custom Records
- Record Types
  1. For account category name use **Cash 360 Account Category**
    - Note: can have multiple lines to create several account category at from the same CSV import
    - Note: is supposed to create a header record with the same subsidiary as the employee, but all my tests (in 2 different accounts) show blank subsidiary and then no one can access it, no way to set the subsidiary, and no way to delete or inactivate it
  2. For account category COA records associated with the account category name use **Cash 360 Account**
    - Note: can have multiple lines to the same account category name and multiple lines to different account category names
- Currently no way to import the Account Category names since the subsidiary gets imported as blank. If you also get the same result that I get then suggest you create the account category names manually and then import the COA entries using record type 2 above.
  - Note: Even though Chart of Accounts in the detail section indicates that it is a required field and you get a pop-up message stating “You must select a Chart of Accounts item for this category” it will still create it.